

Forty years of innovation and mobile expertise

The vehicle system provider FAWO is celebrating its anniversary

On 1 July 1974 in Walldorf, FAWO Vertriebs GmbH for vehicle and caravan accessories was founded by Rudolf Hohage and fellow co-owners, Karl Heinemann and Rudolf Bärmel. The foundation was thereby laid for more than 40 years of success. Under the direction of managing partner Peter A. Hohage, who was active since 1984, FAWO has developed into one of Europe's leading system providers for mobile automotives. This was achieved thanks to the high level of competence and the long-standing expertise of the sales and product development teams.

More than 25 employees at the Nieder-Olm site proudly reflect on the history of their company. With more than 7000 m² of total area and a modern high-bay warehouse with over 6000 stock items, a turnover of approximately 18 million EUR is generated annually in the warehousing business.

Although the business was initially oriented towards pure sales, FAWO has developed into an innovative think tank for technical interior design of recreational vehicles. In collaboration with producers and suppliers, the ISO-certified company from Nieder-Olm continues to develop new and functional products that also meet the highest quality and design standards.

Because of the expansion of international business operations and the adoption of new representations, FAWO's global orientation and position as a leading system provider have been recently strengthened. Vehicle manufacturers from Asia, Australia, and South Africa therefore currently place their trust in the Rhine-Hessian enterprise.

Looking towards the future, FAWO has recently acquired 7500 m² of commercial space adjacent to the Nieder-Olm site. In addition to an expansion of office and warehouse space, modern production areas will soon be built. Managing partner Peter A. Hohage has not yet clarified whether the company will also become involved in production in addition to pure product development. "The rich history of FAWO has not yet come to an end, and there will be other notable milestones along our way", says Hohage.

Facts and figures

- 1974 establishment of FAWO Vertriebs GmbH for vehicle and caravan equipment by Rudolf Hohage, Karl Heinemann, and Rudolf Bärmel in Walldorf on 1 July
- 1976 first time participating at the International Caravan Salon in Essen
- 1977 hiring of the first 200 m² warehouse in Walldorf
- 1984 resignation/retirement of the two shareholders, Heinemann and Bärmel

entry of new shareholders/CEO, Peter A. Hohage and Wilfried J. Abt

- 1985 new factory building with warehouse (650 m²) in Morfelden-Walldorf
- 18 employees and more than 1 million EUR turnover in the warehousing business
- 1985 membership in the Association of the German caravan manufacturer (VDWH, now the CIVD – caravanning industry association)
- 1988 construction and hiring of an additional warehouse (245 m²)
- 1989 expansion of the storage areas with storage structures (250 m²), 25 employees
- 1994 death of the founder and senior leader, Rudolf Hohage
- 1997 initial certification in accordance with DIN EN ISO 9001
- more than 4.5 million EUR turnover in the warehousing business
- 2000 25th time participating in the International Caravan Salon
- 2001 relocation into private factory building at the new Nieder-Olm site
- total area is 7000 m² of which 2500 m² is warehouse space and 800 m² is office space
- with the help of 30 employees, more than 8 million EUR turnover has been achieved in the warehousing business
- change of name to FAWO GmbH Fahrzeugtechnik
- introduction of an electronic warehouse management system with radio scanners for mobile data collection as well as a chaotic storage system.
- 2002 total revenue of 9 million EUR in the warehousing business was exceeded
- 2004 total revenue of 10 million EUR in the warehousing business was exceeded

- 2007 total revenue of 12.5 million EUR in the warehousing business was exceeded
- 2011 resignation/retirement of Managing Director, Wilfried J. Abt. Sole Managing Director and shareholder is now Peter A. Hohage
- 2017 purchase of an additional 7500 m² of commercial space at the Nieder-Olm site.

Additional office and storage space will be created
modern production areas are planned

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